

Message Text

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PAGE 01 STATE 266849

47

ORIGIN COME-00

INFO OCT-01 CIAE-00 DODE-00 EB-07 NRC-05 NSAE-00 TRSE-00

EUR-12 ERDA-05 ISO-00 MC-02 /032 R

DRAFTED BY OEA/CD:RMCGEEHAN:LWH
APPROVED BY EB/ITP/EWT:OSANDERSON
COMMERCE/OEA - JASHYBURGH

----- 094031

P 111939Z NOV 75
FM SECSTATE WASHDC
TO AMEMBASSY THE HAGUE PRIORITY
AMEMBASSY BERN
AMCONSUL ZURICH

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EXCON

E.O. 11652:N/A

TAGS: ESTC, NL, SZ, UR

SUBJECT: TRANSSHIPMENT OF COMPUTER TAPE (OEA/CD
INVESTIGATIVE CASE 11(75)-24)

REF: THE HAGUE T-5458, 10/28/75, ZURICH T-626, 10/30/75,
MONIER/BAUER/MCGEEHAN TELECONS

THE HAGUE FOR MR. MONIER

ZURICH FOR MR. HAYDEN

1. DOCUMENTS RE SUBJECT TRANSACTION OBTAINED BY OEA/CD
FROM ROYAL SOUND CO. INC., (R.S.) FREEPORT, N.Y. DISCLOSED
KESSLER/PANORAMA INT'L. CUSTOMER PURPORTEDLY IS CORYLUS
ENTWICKLUNGS GMBH, CH-6300, ZUG. (CONGEN ZURICH IDENTIFIED
CORYLUS AS SMALL, LOW CAPITALIZED FIRM THAT IS INTERMEDIARY
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PAGE 02 STATE 266849

FOR ELECTRONICS FIRMS AND NOT REPEAT NOT END-USER OF SUBJECT

TAPES.)

2. COPIES OF TELEX TRAFFIC BETWEEN R.S. AND KESSLER
REFERRED TO "UNORTHODOX L/C" AND "BACK-TO-BACK" L/C.

3. COPY R.C. 8/25/75 PROFORMA INVOICE NO. 0875-34, TO

PANORAMA INT'L. COVERED 100,000 REELS 3-M COMPUTER
TAPE (TYPE 777), 905,000 DOLLARS, OF ITALIAN MFG. TO BE
SHIPPED TO ZURICH VIA CHIASSO. THIS DEAL ALLEGEDLY FELL
THROUGH BECAUSE THE CASERIA, ITALY PLANT LOST INTEREST
BECAUSE PRICE AND DELIVERY TIME UNSATISFACTORY. THERE
IS NO REPEAT NO INDICATION KESSLER/PANORAMA ABANDONED
100,000 REEL REQUIREMENT.

4. AN 11/4/75 EXAMINATION OF R.C. FILES FURTHER DISCLOSED
PANORAMA 10/21/75 LETTER TO R.C. STATING: "OUR CUSTOMER
ON COMPUTER TAPES HAVING PROBLEMS GETTING TAPE SHIPMENTS
OUT OF HOLLAND AS THEY INTENDED TO SHIP GOODS TO EASTERN
EUROPE. THEY WILL NOW HAVE TO TRANSFER IT TO SWITZERLAND
AND SELL IT HERE."

5. WHILE OEA/CD AGENT STILL AT R.C., A KESSLER TELEX
REC'D. ASKING WHETHER SUBJECT TAPE EXPORTED ILLEGALLY.
R.C. DECLINED TO REPLY. R.C. DECIDED ANY FURTHER
COMMUNICATION WITH KESSLER/PANORAMA WOULD BE BY LETTER.

6. MONIER (AMEMBASSY THE HAGUE) INFORMED BAUER/MCGEEHAN
(OEA/CD) IN 11/5/75 TELECON THAT KESSLER IN TELECON
WITH MONIER EARLIER THAT DAY HAD CLAIMED TO HAVE REC'D.
TELEX REPLY FROM R.S. TO HIS QUERY ADVISING THAT TAPES
EXPORTED LEGALLY.

7. AN 11/6/75 R.C. TELECON TO OEA/CD REVEALED A KESSLER
11/5/75 TELEX TO R.C. THAT READS; "WASHINGTON REQUESTED
RETURN SHIPMENT (TAPES) AT YOUR COST. PLEASE ADVISE IF
SO. WHAT DO WE HAVE TO DO TO GET AN ANSWER
FROM YOU."

8. OEA/CD CONTACTED SEABOARD WORLD AIRLINES (SWA) AND
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PAGE 03 STATE 266849

OBTAINED COPY 10/21/75 TELEX FROM SWA-ZURICH TO SWA-
AMSTERDAM STATING: "ROYAL SOUND SHIPMENT 24,000 LBS.
STILL AT AMSTERDAM. WILL NOT BE EXPORTED TO MOSCOW.
ADVISE ANY REQUIREMENT, IF ANY, WHICH IS NEEDED TO FOR-
WARD THE CARGO TO SWITZERLAND. WITRACO CLAIMS THEY
ARE READY TO TURN OVER SHIPMENT TO SWA AGAIN, AND
CONSIGNEE PANORAMA HAS MADE ARRANGEMENTS AGENT AT AMSTERDAM.
WILL ARRANGE TRUCKING TO ZURICH. IF THIS OK WITH YOU,

LET ME KNOW AS SOON AS POSSIBLE IN ORDER TO FINALIZE."

ACTION REQUESTED

THE HAGUE

9. MONIER TELECON WITH OEA/CD ESTABLISHED GOODS IN

DUTCH CUSTOMS WAREHOUSE UNDER THEIR CONTROL. ACCORDING MONIER, DUTCH AUTHORITIES WOULD NOT OBJECT THEIR RELEASE FOR ONFORWARDING TO SWITZERLAND UPON PRESENTATION OF SWISS BLUE IMPORT CERTIFICATE. KESSLER INDICATED TO AMEMBASSY THE HAGUE HE WAS ATTEMPTING TO OBTAIN I/C. IN EVENT KESSLER OBTAINS SWISS BLUE, HE SHOULD FORWARD IT TO MONIER FOR POUCHING TO OEA/CD, SO THAT OEA'S REEXPORTATION AUTHORIZATION TO SWITZERLAND CAN BE CONSIDERED. AMEMBASSY REQUESTED TO POINT THIS OUT TO DUTCH AUTHORITIES AS WELL AS KESSLER.

10. THE HAGUE, IN ITS CONTACT WITH DUTCH CUSTOMS, REQUESTED TO ELICIT THEIR RESPONSE AT POSSIBLE USG

REQUEST FOR RETURN OF TAPES TO U.S. PER U.S. EXCON REGS. (PART 386.9 PARA B) THAT AUTHORIZES SUCH ACTION.

BERNE/ZURICH

11. AT DISCRETION EITHER POST CONTACT KESSLER/PANORAMA AND ADVISE HIM SWISS BLUE REQUIRED TO COMPLETE SUBJECT TRANSACTION. REQUEST COPY OF ALLEGED 11/4/75 TELEX FROM ROYAL SOUND RE LEGALITY TAPE EXPORT (PAR. 6). AS FAR AS KNOWN OEA/CD, KESSLER MAY NOT BE AWARE OUR KNOWLEDGE CORYLUS CONNECTION. SUGGEST KESSLER NOT BE APPRISED LIMITED OFFICIAL USE

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PAGE 04 STATE 266849

OF THIS UNLESS POST(S) DEEMS OTHERWISE.

12. LETTERHEAD ON ABOVEMENTIONED PANORAMA LTR. (SEE PARA FOUR) INDICATED PANORAMA INT'L. (ZURICH) AS SUBSIDIARY OF PANORAMA INT'L. LTD., DETROIT, MICHIGAN. NO OTHER IDENTIFYING DATA. NO LISTING FOUND IN DETROIT PHONE DIRECTORIES. REQUEST KESSLER PROVIDE ADDRESS AND NAME OF PERSONS IN PARENT FIRM. PLS. CABLE INFO ASAP TO OEA/CD.

13. ADVISE GOS ALL DEVELOPMENTS IN CASE TO DATE. ALERT THEM RE KESSLER/PANORAMA OR CORYLUS APPLICATION FOR SWISS BLUE. KISSINGER

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Message Attributes

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Copy: SINGLE
Draft Date: 11 NOV 1975
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Disposition Approved on Date:
Disposition Authority: GarlanWA
Disposition Case Number: n/a
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Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

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Review Withdrawn Fields: n/a
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Type: TE
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